



**Our Strategy** 





Marketing and Advertising Strategy & Objectives

Digital Marketing Strategy & Objectives

Social Media Strategy & Objectives





Focus on a select number of social sites to increase our overall web presence by selecting sites that fulfill our marketing objectives based on audience, relevance, and user engagement on those platforms.







Non-resident, touring & explorer market with concentration in Toronto, Ottawa, Calgary, Halifax and Montreal

Singles and couples aged 45+ (55+) with no children living at home

Educated, experienced, and curious travellers, not tourists – for whom travel is a form of self-expression and discovery











# Instagram





# facebook

Email or Phone Password

Keep me logged in

Forgot your password?

Log In







#### Newfoundland & Labrador Tourism

12 mins - 10

Thank you for the comments on yesterday's Bacon Cove post. Here's Dennis to tell you his favourite theory of how Bacon Cove came by its name. Warning: you may want to grab a snack first.





NewfoundlandLabrador

CANADA

@NLtweets

Yarns, travel tips, and events from Newfoundland and Labrador Tourism. Canada. AF = Amy Fisher, EK = Ed Kirby.

Newfoundland and Labrador, Can

**TWEETS** 

**FOLLOWING** 

**FOLLOWERS** 

**FAVORITES** 

LISTS 19

6,464 24.2K

Tweets & replies

31.2K

228

Photos & videos

Tweets

Pinned Tweet

NewfoundlandLabrador @NLtweets · Apr 16

Win 1 of 4 trips for 2 in our "What's in a Name?" contest and play our pict-o-puzzle



Iceberg Finder

@lcebergTweets

Bringing you the facts, location and videos of icebergs as they travel through Iceberg Alley along Newfoundland and Labrador's northeast coast.

Newfoundland & Labrador

Tweets

Tweets & replies

Photos & videos

Iceberg Finder @lcebergTweets · Apr 27

MT @seamap: After days of fog, first #iceberg spotted this morning near #stjohns #newfoundland (off #flatrock).



ılıl 3,614,401 views

H Video Manager



### Newfoundland & Labrador Tourism

View as: Yourself ▼

Home Videos

Playlists

Channels Al

About

Q

For returning subscribers

For new visitors

#### What to watch next



# What's in a Name? – The Battery

by Newfoundland & Labrador Tourism 2,247 views 1 month ago



by Newfoundland & Labrador Tourish 3,214 views 1 month ago

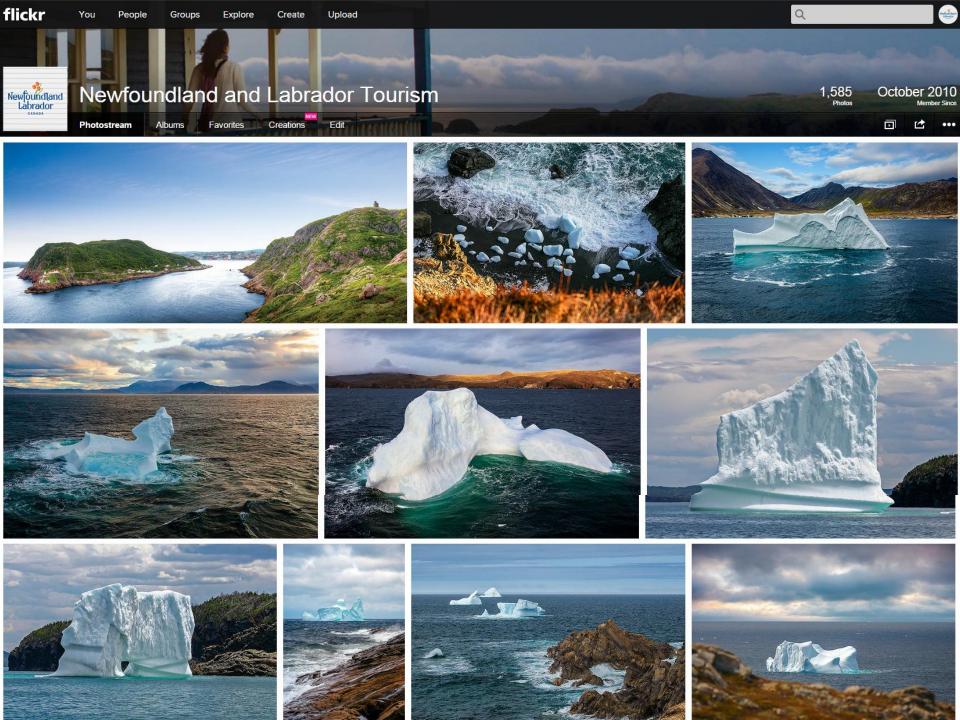
What's in a Name? - Blow M



What's in a Name? – Cupids by Newfoundland & Labrador Tourisr 2,820 views 1 month ago



What's in a Name? – Garnish by Newfoundland & Labrador Tourisr 3,754 views 1 month ago







 $\begin{array}{ccc} 47 & 3k & 50 \\ \text{posts} & \text{followers} & \text{following} \end{array}$ 

**Edit Your Profile** 

#### **Newfoundland Labrador Tourism**

Around here, there are endless opportunities to capture everything from our natural wonders to music and culture. Tag #ExploreNL to share.

newfoundlandlabrador.com







**©** 2w



- 620 likes
- newfoundlandlabrador "Italy has its Leaning Tower of Pisa. We have our leaning townhouses. Or do we?" Photo by @wraske99 #ExploreCanada #ExploreNL













How Operators Can Get Involved





- Provide content
  - Photos
  - Videos
  - Travel media stories
  - Packages
  - UGC vs. Produced
- Engage with us online insert yourself in conversations on our channels





- Answer travel questions
- Follow other operators, travel writers and bloggers
- Monitor keywords (#ExploreNL)
- Engage with our current campaigns
  - Place Names
  - Whale Tales
  - IcebergFinder.com





**Share Photos** 





#### Newfoundland & Labrador Tourism shared Trinity Eco-Tours's status. Posted by Matt Tucker Target [?] - May 29 ⊚

The puffins recently arrived at Bird Island in beautiful Elliston.

Post some more of these tomorrow but the Puffins are back at Elliston. Love these birds as I am sure they were never meant to fly! As you can see by the graceful landing.







13,288 people reached

Boost Post

Like - Comment - Share - Hootlet









The puffins have landed in Elliston! Bird Island is puffin colony accessible by land. Thx @TrinityEcoTours



11:50 AM - 26 May 2014





Newfoundland & Labrador Tourism shared Iceberg Man Tours's photo. May 27, 2013 @

It's a great time of year for iceberg viewing - this iceberg is 5 miles West of Crow Head, Twillingate. What are you waiting for?

http://www.icebergfinder.com/

This iceberg is located 5 miles West of Crow Head, Twillingate. At approximately 10,000 years old, this present day masterpiece is also an amazing historical artifact! Absolutely breathtaking!



8,048 people reached

Boost Post

Like - Comment - Share - Hootlet

△ 492 □ 27 🖒 349 Shares





Newfoundland & Labrador Tourism shared Northland Discovery Boat Tours's photo.

Posted by Amy Fisher [?] - July 3 @

There are currently over 100 icebergs between St. Anthony and L'Anse Aux Meadows National Historic Site. Don't miss your chance to see this beautiful archway!

July 2nd photo taken near St. Anthony of our guests enjoying a spectacular Iceberg. Don't miss this rare opportunity to see a massive iceberg with a archway through it with Northland Discovery Boat Tours.



10,704 people reached

**Boost Post** 

Like - Comment - Share - Hootlet

∆ 532 Q 9 < ↑ 1 Share







92,384 people reached

Like - Comment - Share - Hootlet



**Boost Post** 

△ 1,863 □ 76 ↔ 1,234 Shares





**Share Videos** 





Newfoundland & Labrador Tourism shared a link via Jef Combdon.

Posted by Amy Fisher [?] - July 14 @

Wow! Some very lucky visitors witnessed a rare double whale breach on O'Brien's Whale and Bird Tours on Saturday and managed to catch it on video!



#### Video of rare double whale leap off Newfoundland

Watch the video Video of rare double whale leap off Newfoundland on Yahoo Yahoo. Some Newfoundland whale watchers were treated Saturday to a rare "double breach" - when two humpbacks leapt from the water simultaneously. Whale guide Joe O'Brien says it's the



Boosted

Like · Comment · Share · Hootlet

∆2,768 🖵 137 🖒 2,716 Shares





Newfoundland & Labrador Tourism shared a link. July 10, 2013 @



What happens when you combine a boat tour, Festival 500 singers, and a pod of whales? A majestic showcase that can only be appreciated by watching this video captured yesterday on O'Brien's Whale and Bird Tours.

Festival 500 Sharing The Voices closes tonight with its Grand Finale at Mile One Centre in St. John's.



#### Choir sings for Whales

Whale watching tour at Bay Bull's with O'Brien's Whale and Bird Tours

34,336 people reached

**Boost Post** 

Like · Comment · Share · Hootlet

△ 307 🖵 26 🖒 444 Shares





Newfoundland & Labrador Tourism shared Ann Decker's video. February 11 @

Sunday morning commute on Fogo Island. Looks like a bit of a traffic jam, wouldn't you say?

Sunday morning commute



16,824 people reached

**Boost Post** 

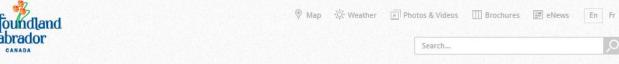
Like - Comment - Share - Hootlet

6 526 Q 70 \$\alpha\$ 27 Shares \$\sim \neq\$









Home

**About This Place** 

Things to Do

Places to Go

Where to Stay

**Plan Your Trip** 

The Latest

#### **About This Place**

Geography

Nature

Weather & Climate

People & Culture

Music & Performing Arts

History

Multimedia

### **Photos & Videos**

#### Whale Watching, Newfoundland and Labrador



DRONE footage of HUMPBACK... > Watch Video



Extreme Overhead Drone Wh... > Watch Video



Whale Watching in Newfoun...





> Watch Video





Playful humpback

whales

> Watch Video

a BIG ORCA surprise! > Watch Video



Whale Watching with

Gathe...

> Watch Video

Killer Whales (Orcas) and... > Watch Video



Awesome aerial footage of... > Watch Video

#### **Travel Questions?**



Mon-Sat 11am-6pm (NST) Other Playlists



Our YouTube Favourites (27 videos) > Watch Videos





Participate in the Package Program



#### Newfoundland & Labrador Tourism November 27, 2013

Let it snow! The snowmobiling season has begun in Central Newfoundland. This photo was shot on Monday November 25 by Riverfront Chalets & Rafting NL, who offer snowmobile rentals and tours.

http://www.newfoundlandlabrador.com/ThingsToDo/Snowmobiling



6,692 people reached

Boost Post

Like - Comment - Share - Hootlet

∴ 184 □ 9 ↔ 61 Shares → ▼

Newfoundland & Labrador Tourism
June 3, 2013 @

Now you can dine at the most easterly point in North America with Sunday evening dinner in the historic Cape Spear Lighthouse with Andrea Maunder of Bacalao Restaurant.

Follow the link for details: http://nl.edining.ca/viewevent.asp? ID=444&thisdate=6%2F23%2F2013 — with Joanne Kelley.



200 W 6

27,904 people reached

**Boost Post** 

Like - Comment - Share - Hootlet

₼ 514 Q 32 🖒 254 Shares







September 25, 2012 at 1:30pm · Like · ₼ 1





**Send Your Stories** 



Posted by Hootsuite [?] - September 5 @

Over on Fogo Island, the folks enjoy their partridgeberries so much they've developed a Partridgeberry Harvest Festival. This fall National Geographic is recommending it as one of the best fall trips in 2014. Mark it down in your calendar: October 11-12.

http://travel.nationalgeographic.com/travel/best-fall-trips-2014/#/fogo-islandsunset\_82961\_600x450.jpg



#### Best Fall Trips 2014 -- National Geographic

travel.nationalgeographic.com

Whether you're up for adventure, relaxation, or something in between, check out our editors' list of 10 best fall trips for inspired ideas.

#### 19,144 people reached

**Boost Post** 

Like - Comment - Share - Hootlet

△ 243 🖵 12 🖒 94 Shares 👙 🔻



travelchannel.com

SHOWS VIDEO SCHEDULE DESTINATIONS INTERES



Alex Fradkin

#### Newfoundland

The annual Fogo Island Partridgeberry Harvest Festival, features local foods and crafts. For those with luxurious tastes in both accommodations and food, the Fogo Island Inn is hosting a special Thanksgiving event called "Chefs Come to the Edge." Executive chef Murray McDonald has invited 4 world-class chefs to join him, and guests will be able to see, pick, dig and sample local delicacies. All foods prepared and served will be from Newfoundland's northeastern coast. The 3-night weekend event includes a traditional Fogo Island boil-up, a 5-course gourmet supper prepared by the 5 chefs, a foraging outing and an afternoon at the festival.

#### Fogo Island Inn

210 Main St. Joe Batt's Arm. Newfoundland and Labrador A0G 2X0, Canada

#### Get Directions

Phone: +1 800-464-2040







#### Newfoundland & Labrador Tourism shared a link.

Posted by Amy Fisher Work [?] - November 12 @

Looking for a reason to visit Newfoundland & Labrador? Here are 5 according to USA TODAY.



#### 5 reasons to visit Newfoundland

experience.usatoday.com

Newfoundland is for the intrepid, with remote inlets, quirky cities and lots of wildlife.

#### 106,176 people reached

**Boost Post** 

Unlike - Comment - Share - Hootlet





Newfoundland & Labrador Tourism, Ernie Brake, Skeezy Smid, Ian Green and 531 others like this.

Top Comments →





#### Newfoundland & Labrador Tourism shared a link.

Posted by Amy Fisher [?] - September 29 @

The secret is out: Newfoundland & Labrador needs to be your next culinary travel destination.



## Why Newfoundland Needs to Be Your Next Culinary Travel Destination www.seriouseats.com

A new generation of Newfoundland chefs, fueled by renewed local pride and the island's growing economy, is bringing the lessons learned in their grandmothers' kitchens to St. John's restaurants. These restaurants are recreating—and sometimes reinventing—local ingredients and traditional meals in the...

47,712 people reached

**Boost Post** 

Like Comment Share Hootlet

△ 543 □ 25 ↔ 267 Shares





#### Newfoundland & Labrador Tourism shared a link.

Posted by Amy Fisher [?] - October 29 - Edited @

According to W Network Million Dollar Critic's Giles Coren, Newfoundland & Labrador is where the real food rockstars are.



#### Newfoundland: Real Food Rockstars

www.huffingtonpost.ca

If nothing had prepared me for Newfoundland then nothing could prepare anyone for Raymond's, a very refined restaurant in a handsome old high-ceilinged building (I think probably a former bank) which is not just the best restaurant in St John's but i...

55,488 people reached

**Boost Post** 

Like - Comment - Share - Hootlet

∆ 413 Q 8 🖒 322 Shares







Participate in Conversations





#### Newfoundland & Labrador Tourism shared Julian Earle's photo.

Posted by Amy Fisher [?] - November 14 @

Traveller Julian Earle describes this past summer as unforgettable, and we can't help but agree! Did you encounter any glacial giants this year?

"Unforgettable Summer"









Jim Sato Looking forward to my trip in August 2015. Air, hotel, and car booked. Now I just have to "fill in the details."



Newfoundland & Labrador Tourism Hi Jim, be sure to visit www.NewfoundlandLabrador.com for lots of trip planning information! -



Newfoundland and Labrador, Canada - Official Tourism Website

Newfoundlandlabrador.comis your online... NEWFOUNDLANDLABRADOR.COM

November 4 at 8:36am



#### HockeyBroph

Feb 01, 5:32pm via Twitter for BlackBerry®

Every time I see a TV commercial promoting Newfoundland as a travel destination, I want to pack my bags and head to Newfoundland.



#### **NLtweets**

Feb 03, 10:35am via HootSuite

.@HockeyBroph Trust your instinct! We're here to help you plan your dream vacation:) ^AF



#### IceCapsAHL

Feb 03, 10:40am via Web

@NLtweets @HockeyBroph And don't forget, there's hockey here too. Just tell the boss it's for work!





#### NLtweets

Jan 22, 5:31pm via Hootsuite

.@DonMartinCTV you bet! Will you be making a journey this way this year? :)

Show Conversation



NI tweets retweeted



#### DonMartinCTV

Jan 22, 5:00pm via TweetDeck

A sure sign of spring coming? Those super natural Newfoundland/Labrador tourism commercials are back on the airwaves.

21 retweets 15 favorites







#### tomcochrane

8:48am via Hootsuite

That feeling when you're hiking or snowshoeing and the trail opens up to the ocean. (Bottle Cove, NL) #explorent



t7

Retweeted by karenfurneaux66 and 23 others



## shaunmajumder

Jan 28, 12:27pm via Twitter Web Client

Got your tix for the @MidWinterBivver Grand Falls NL Feb20-22? Goto midwinterbivver.com for details. @CentralNL @ExploreNL Gon B a Time!

Retweeted by NLtweets and 5 others



#### **ParksCanadaNL**

Jan 18, 10:28am via Twitter Web Client

The Battery is so beautiful this time of year. Photo: Adam Pearce Photography #reddit #ExploreNL



Retweeted by julcaballero and 97 others



#### **AuntEdnasBandB**

Jan 23, 7:53am via Twitter Web Client

Taken right from the Little Bay Islands ferry dock July 2014. What a year in Iceberg Alley Newfoundland, #ExploreNL



Retweeted by julcaballero and 8 others





Participate In Our Campaigns





# Place Names

- Create a themed package
- Share a unique Place Name story
- Share and engage with our videos and contest

# Whale Tales

- Share your whale tales
- Whale sightings
- IcebergFinder.com
  - Be an ambassador
  - Share your sightings







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#### Categories

Brook trout (14) Flies and tackle (7) Fly-Outs (6) Guest Bloggers (8) **Guides Report (7)** Jack and Lorraine (6) Minipi Ecosystem (1) Minipi waters (20) Minipi wildlife (6)

Star Guests (1)

Uncategorized (4)

Home / Minipi Blog / Loverboy

## Loverboy

When I was told that we were going to Loverboy to look for brook trout, I immediately had flash backs to my roller skating days in elementary school. Loverboy is not just a Canadian rock band from the 80's, but also the name for the narrows, which connect Anne Marie Lake and Burnt Lake in Labrador's Minipi watershed. Lee Wulff discovered the brook trout here while exploring the vast wilderness of this rugged land in a single-engine floatplane. Not only did he uncover the world's finest brook trout fishery, but he also sought to conserve it by promoting catch and release, a concept that was still in its infancy. Celebrated anglers, like Joan Wulff and Ed Jaworowski, have fished for and released colossal brook trout here.

On our first evening at Lake Anne Marie Lodge, Ray Best, one of the most entertaining guides that I have ever fished with and an icon around Minipi camps, arrived at the dock with a t-shirt that read 'Minipi: where the brook trout are measured in pounds, not inches'. This was one of those rare occasions when a t-shirt's tag line actually made me curious. As we putted the canoe across the uninhabited lake to Loverboy, the wind subsided and the green drakes began to pop. Ray stopped the canoe in the heart of the narrows next to 'Loverboy rock'. Legend has it that a love sick man was positioned on this celebrated stone to abandon his forlorn romance with Anne Marie and revel in the rising brookies that surrounded him.

Ray Best, one of the most entertaining guides that I have ever fished with and an icon around Minipi camps, arrived at the dock with a t-shirt that read 'Minipi: where the brook trout are measured in pounds, not inches'.

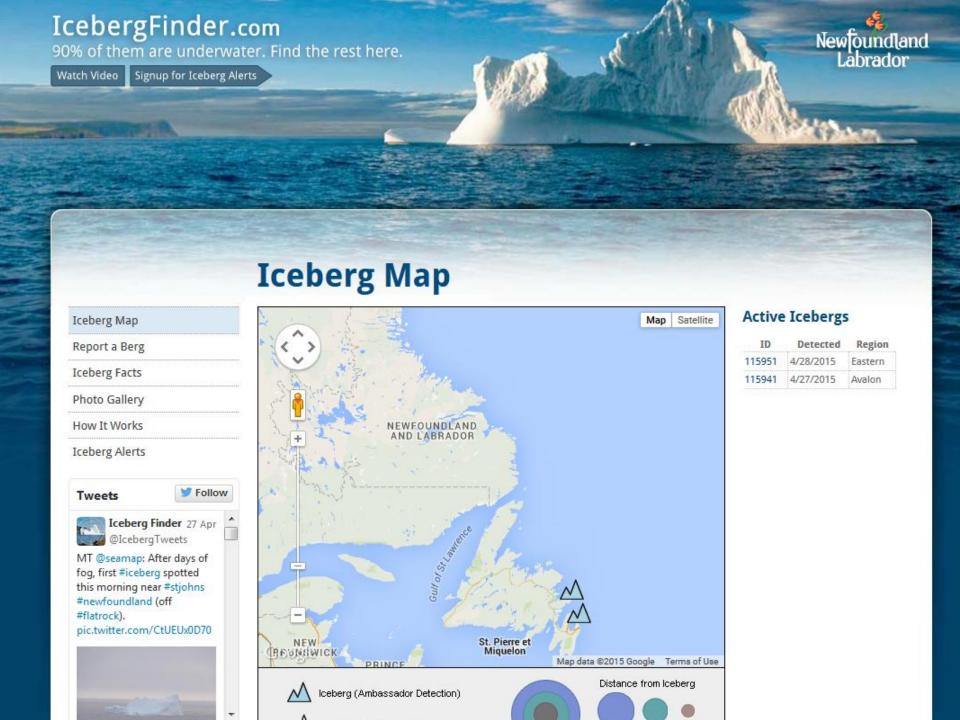














**Tips for Operators** 





# Tips

- 1. Monitor our channels
- 2. Participate in conversations (#ExploreNL, #travel, etc)
- 3. Use a business profile
- 4. Don't be too promotional have a conversation
- 5. Share engaging content
- 6. Develop content based on research
- 7. Stay true to the NL Tourism brand

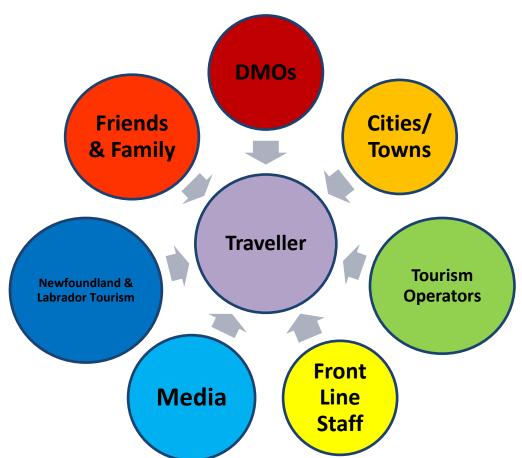




# Speak with one brand voice in everything that touches the consumer











Be natural, genuine and authentic
Comfortable in our own skin
Spontaneous
Creative and colourful
Uncomplicated
Witty

And of course

Courteous, professional and hospitable



